Workshop UNECE Policy Framework for Sustainable Real Estate Markets 10 march 2011, MIPIM/Cannes

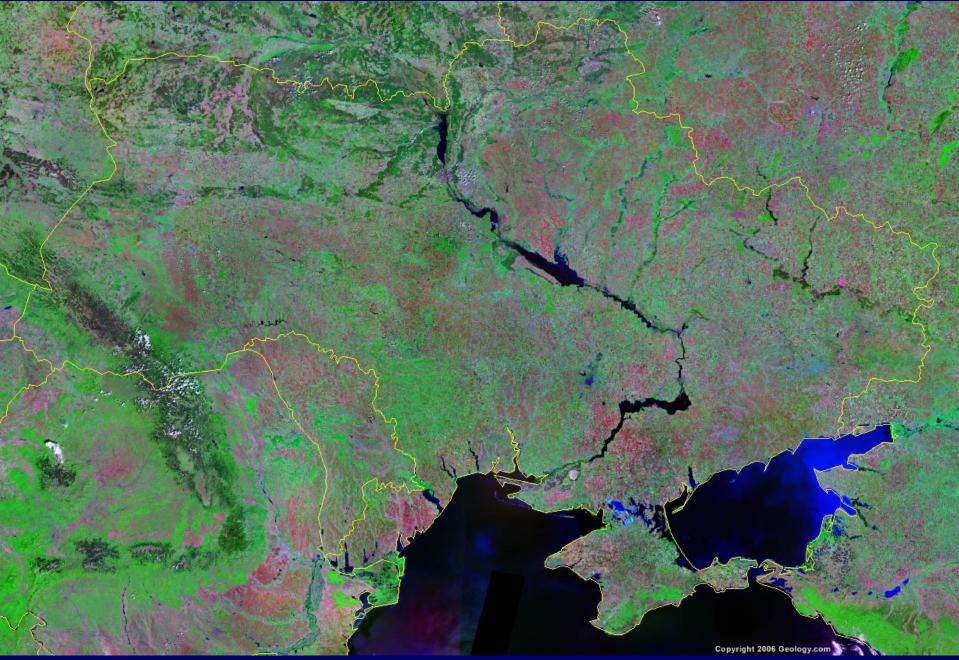
Country pilot cases – Ukraine

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Economic background

- 45.8m inhabitants, decreasing, but in lower pace than predicted, share of young population strata stable
- Decline of GDP in 2009 was moderate in Hryvnia (-4%), but massive in € (-32%)
- 2010 with stabilised GDP and currency
- GDP p.c. (PPS) on a level of 2003!
 In 2007 a level of 31% of EU average has been achieved, this has decreased to 22% in 2010

Real estate / housing / construction

- Prices in all real estate sectors have collapsed
- Retail financing almost vanished
- Beginning recovery of prices on a low level, but with high yieds
- Private housing construction 2009 on a all time low (-60% to 2008), but strong revival in 2010
- Total housing completions have recovered in 2010 with +17% (66,000 units = 1.7 per 1,000 inhabitants)
- Massive housing demand in metropolitan regions
- Affordability problem



Housing policy reform

- New approach after Ukrainian presidential election in 2/2010
- Round Table: Towards Sustainable Real Estate Markets in Ukraine, 18th June 2010 in Kiev with REM/UNECE and FIABCI
- Establishment of a inter-ministerial working group
- Reform of urban planning legislation adoption of the Law on Regulation of Urban Planning in 1/2011, with system changes for more than 100 articles in 23 laws, with active representation of the building sector, investors and experts

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Main legal changes

- Abolishment of over-regulation
- Levels of urban planning were reduced from 5 to 3 (general plan, detailed plan, zoning plan)
- Simplification of required planning documentation
- One-stop-shop for technical requirements
- The required steps to get a building permit have been reduced from 93 to 23, administrative procedures will be reduced from 14 months to 2 months
- Responsibility for implementation of urban planning norms is changed from the controller to the executor
- Simplified permits for single family homes

Expected effects of the urban planning revolution

- Reduction of construction costs
- Elimination of corruption risks
- Improvement of market transparency
- The new Law is expected to be a major driver for recovery of the Ukrainian real estate sector



REM/UNECE involvement

- Round Table on 18 June 2010 with high level REM/UNECE representation (Campagnoli, Yampolskyi, Amann)
- Consultancy to the Vice Prime Minister Sergey Tigipko by REMexert David Egiashvili
- Implementation of major parts
 of the UNECE Policy Framework
 for Sustainable Real Estate
 Markets

United Nations
Economic Commission For Europe

Working Party on Land Administration (WPLA)

Real Estate Market Advisory Group (REM)

POLICY FRAMEWORK FOR SUSTAINABLE REAL ESTATE MARKETS

Principles and guidance for the development of a country's real estate sector

